

EXPERIENCE IN COMMUNITY AND RURAL DEVELOPMENT

Assignment name	Sri Lanka Emergency Response for IDPs in North (Installation and Operation of Water Purification Units) “Safe drinking water for IDPs”		
Name and address of Client	Mercy Corps, 51/1, Gregory’s Road, Colombo 7		
Approx. value of the contract	Rs. 1,777,600.00	Duration of assignment (months)	4
Location:	Northern Province - Vavuniya District	Total No of staff-months of the assignment	320
No of professional staff-months provided by you:	Managing Director (Leader) - 01 Manager- 01 Engineer -01 Consultant -01	Approx. value of the services provided by firm:	Rs. 1,722,000.00
Start date (month/ year):	June 2009	Completion date (month/ year)	October 2009
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Team Leader – Mr. Lakshman Wijeyewaedena Installation of 4 Water Purification Plants Prepare Activity Plan & Financial Report		
Narrative description of project:	Mercy Corp is a non profit organization with headquarters in Portland USA. They desirous of providing a sub grant for provision of water purification units to IDPs in Vavuniya district project to install and operate water purification units.		
Description of actual services provided by your staff within the assignment:	<ul style="list-style-type: none"> ▪ Install 4 Water Purification units ▪ Operating and maintaining purification units ▪ Conducting awareness creation programme to promote drinking of safe water/purified water 		

Assignment name	Pro-poor community development through promoting micro enterprise in Polpithigama divisional secretariat division, Kurunegala District		
Name and address of Client	District Programme Manager District Programme Management Unit Dry Zone Livelihood Support and Partnership Programme Gattuwana Road, Kurunegala		
Approx. value of the contract	Rs. 6,910,000.00	Duration of assignment (months)	30
Location:	Polpithigama DS Division of Kurunegala District	Total No of staff-months of the assignment	All the staff are working on full time basis for 2 ½ years
No of professional staff-months provided by you:	Project Manager 01 Project Officer 01 Other 02	Approx. value of the services provided by firm:	Rs. 6,810,000.00
Start date (month/ year):	September 2008	Completion date (month/ year)	March 2011
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Mr. Wasantha Senanayaka <ul style="list-style-type: none"> ▪ Awareness Programme ▪ Selection Beneficiaries ▪ Preparation of Business Plan ▪ Training Programme ▪ Market Linkages ▪ Loan Arrangements ▪ Society Formation ▪ Follow up Activities 		
Narrative description of project:	The project focused to promote 200 Micro Enterprises in Polpithigama DS Division		
Description of actual services provided by your staff within the assignment:	<ul style="list-style-type: none"> ▪ Awareness creation of target community on the proposed project ▪ Selection of beneficiaries through a resource and capacity assessment ▪ Conducting training programs on entrepreneurship development and technical aspects of Agriculture ▪ Formation of Community Based Organizations (CBOs) ▪ Developing various community development programme though adapting a participatory approach. ▪ Facilitating the target community/community based organizations to obtain project grants and other possible assistances to implement such community development projects ▪ Follow up Activities 		

Assignment name	Pro-poor community development through Promoting micro enterprises in Kotawehera, Rasnayakepura and Ambanpola Divisional Secretariats, Kurunegala districts		
Name and address of Client	District Programme Manager District Programme Management Unit Dry Zone Livelihood Support and Partnership Programme Gattuwana Road, Kurunegala		
Approx. value of the contract	Rs. 6,970,000.00	Duration of assignment (months)	30
Location:	Kotawehera, Rasnayakapura & Ambanpola DS division	Total No of staff-months of the assignment	All the staff is working on full time basis for 2 ½ years
No of professional staff-months provided by you:	Project Manager 01 Project Coordinator 01 Other 02	Approx. value of the services provided by firm:	Rs. 6,920,000.00
Start date (month/ year):	June 2009	Completion date (month/ year)	December 2011
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Mr. Wasantha Senanayaka Awareness Programme, Selection Beneficiaries, Preparation of Business Plan, Training Programme, Market Linkages, Loan Arrangements, Society Formation, Follow up Activities		
Narrative description of project:	The project focused to promote 175 Micro Enterprises in Kotawehera, Rasnayakepura & Ambanpola DS Area		
Description of actual services provided by your staff within the assignment:	<ul style="list-style-type: none"> ▪ Awareness creation of target community on the proposed project ▪ Selection of beneficiaries through a resource and capacity assessment ▪ Conducting training programs on entrepreneurship development and technical aspects of Agriculture ▪ Formation of Community Based Organizations (CBOs) ▪ Developing various community development programme through adapting a participatory approach. ▪ Facilitating the target community/community based organizations to obtain project grants and other possible assistances to implement such community development projects ▪ Follow up Activities 		

Assignment name	Fisheries Community Society Development Programme, Hambantota District		
Name and address of Client	Swedish Cooperative Center, 180, Beliatta Road, Tangalle		
Approx. value of the contract	1,950,000.00	Duration of assignment (months)	15 months
Location:	Hambanthota District	Total No of staff-months of the assignment	All the staff is working on full time basis for 1 ¼ year
No of professional staff-months provided by you:	Project Manager 01 Consultant 01 Field Officer 01	Approx. value of the services provided by firm:	Rs. 1,900,000.00
Start date (month/ year):	August 2009	Completion date (month/ year)	November 2010
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Mr. Lakshman Wijeyewardena, Project Manager <ul style="list-style-type: none"> ▪ To prepare current status of 9 fisheries Cooperative of SCC project ▪ To develop an integrated Micro Enterprises system and introduce the system 		
Narrative description of project:	Fisheries Cooperative Societies are the most strongest and legalized civil society organization in the costal areas in the country. The project aimed at using these Fisheries Cooperative Societies as change agents of fisheries community. Accordingly, a special capacity development programme was conducted for 9 Fisheries Cooperative Societies in the Hambantota district. Finally, these Fisheries Cooperative Societies are expected to be used in implementing project funded community development programmes.		
Description of actual services provided by your staff within the assignment:	<ul style="list-style-type: none"> ▪ Identification of 8 prospective Fisheries Cooperative Societies ▪ Institutional assessment of identified Fisheries Cooperative Societies and developing a development plan for each fisheries cooperative society. ▪ Implementing development plans with the financial support of SCC ▪ Introducing a potential enterprise for each society in order to ensure its financial sustainability ▪ Guiding the fisheries cooperative society to identify community development needs and prepare community development projects ▪ Linking these fisheries cooperative societies with potential donor agencies ▪ Facilitating fisheries cooperative societies to obtain project grants in implementing various community development projects in their villages. ▪ Monitoring and evaluation of performance of fisheries cooperative societies 		

Assignment name			
Name and address of Client			
Approx. value of the contract		Duration of assignment (months)	
Location:		Total No of staff-months of the assignment	
No of professional staff-months provided by you:		Approx. value of the services provided by firm:	
Start date (month/ year):		Completion date (month/ year)	
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):			
Narrative description of project:			
Description of actual services provided by your staff within the assignment:			

Assignment name	A Recovery of Tsunami Affected Communities in Hambantota District by introducing Freshwater Fish Farming as an Alternative Source of Income		
Name and address of Client	Mercy Corps, 51/1, Gregory's Road, Colombo 7		
Approx. value of the contract	Rs. 5,600,000	Duration of assignment (months)	12
Location:	Hambantota district	Total No of staff-months of the assignment	
No of professional staff-months provided by you:	Project Coordinator – 12 Project Field Officer – 12	Approx. value of the services provided by firm:	Rs. 5,600,000
Start date (month/ year):	March, 2008	Completion date (month/ year)	March, 2009
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Mr. Neelakanth Wanninayake – Director Mr. Anusha Bandara – Consultant		
Narrative description of project:	As a result of Tsunami Catastrophe, the livelihood pattern of fisheries community was completely damaged. MercyCorps had implemented a Tsunami-affected community restoration programme in the Hambantota and Ampara districts. ISB worked as a partner of the above programme. Accordingly, ISB introduced Systematic Freshwater Fish Farming as An Alternative Source of Income for 25 Tsunami affected families in Hambantota district.		
Description of actual services provided by your staff within the assignment:	<p>Under the above project, ISB performed the following activities.</p> <ul style="list-style-type: none"> ▪ Identification of 25 suitable project beneficiaries out of Tsunami affected households ▪ Providing technical and financial assistance for 20 beneficiaries to construct fish ponds. ▪ Providing technical and financial assistance for 5 beneficiaries to construct a mini-scale fish breeding centre ▪ Linking the beneficiaries with the domestic and local markets 		

EXPERIENCE IN IRRIGATION AND WATER MANAGEMENT

Assignment Name : Post evaluation of Mahaweli System C Upgrading Project		Country : Sri Lanka
Location within Country : Mahaweli System C (Giladurukotte & Dehiattakandiya)		Professional Staff Provided (Profiles) :
Name of Client : JBIC (Japanese Bank for International Cooperation)		No of Staff : 04 members
Address :		No of Staff-Months/Duration of Assignment 03 months
Start Date (Month/Year) Feb., 2010	Completion Date On progress	Approx, Value of Services (in Current Rupees) : LKR 2 Millions
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake, Director of ISB Mr. Anusha Bandara, Consultant Mr. J.M.S. Shantha, Consultant Mr. Ranjan Senadeera, Consultant		
Narrative Description of Project : The Project aimed at increasing the productivity of existing irrigation systems, Strengthening farmer organizations to enable them to manage and maintain irrigation systems and rectifying defects of existing irrigation systems.		
Description of Actual Services Provided by ISB ISB conducted the post evaluation of the above project. Accordingly, ISB conducted Institutional Interview Survey and beneficiary questionnaire survey. Under the institutional Interview Survey, ISB conducted a series of interviews with project executing agencies and implementing agencies; Mahaweli Authority of Sri Lanka, whereas the following activities were done during the beneficiary questionnaire survey. <ul style="list-style-type: none"> ▪ Developing questionnaires and interview schedules for basic data collection ▪ Conducting questionnaire survey at field level covering beneficiary households and Farmer Organization. ▪ Preparation of database ▪ Data analysis and preliminary report preparation 		

Assignment Name : Feasibility study for 3 lift irrigation schemes in Kurunegala District		Country : Sri Lanka
Location within Country : Site one: Kavisagamuwa of Rideegama DS Division Site two: Kirindigalla of Ibbagamuwa DS Division Site three: Kadigawa of Rasnayakapura DS Division		Professional Staff Provided (Profiles) : <ul style="list-style-type: none"> ▪ Director of Construction Services ▪ Consultant
Name of Client : Ministry of Nation Building		No of Staff :
Address : No. 177, Galle Rd, Colombo 03		No of Staff-Months/Duration of Assignment
Start Date (Month/Year) May, 2009	Completion Date July, 2009	Approx, Value of Services (in Current Rupees) : LKR. 500,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: <ul style="list-style-type: none"> ▪ Mr. W.M.C. Silva, Director – Construction Services ▪ Mr. J.M.S. Shantha – Consultant 		
Narrative Description of Project : <p>The rain fed paddy cultivation in Dry Zone subjects to water scarcity at the latter stage of the cultivation period. This is very particular in Yala season of the year. This situation leads a reduction of expected paddy cultivation. Consequently, the livelihood of rural paddy farmers gets collapsed resulting many economic and social problems.</p> <p>Having understood the above situation, the Ministry of Nation Building is looking for investing on alternative irrigation systems that best couple with the irrigation requirement of rain fed or under minor irrigation paddy cultivations. Accordingly, the Ministry of Nation Building has selected three alternative irrigation systems/Lift irrigation systems in Kurunegala districts to be developed. Before investing on the above irrigation systems, the Ministry of Nation Building has planned to conduct a Feasibility Study.</p>		
Description of Actual Services Provided by ISB <p>On request on the Ministry of Nation Building, ISB conducted 03 feasibility studies for the above 03 alternative irrigation systems/lift irrigation systems. Accordingly, technical feasibility, financial feasibility and environmental feasibility of the above alternative irrigation systems/Lift irrigation systems by performing the following activities/analysis.</p> <ul style="list-style-type: none"> ▪ Estimating water supply (water flow parameters) ▪ Crop water requirement ▪ Irrigation frequency and feeding area ▪ Pump output capacity ▪ Cost-benefit analysis, Risk Analysis, Alternative Analysis, Preliminary Environmental Analysis <p>In conducting the above study, ISB obtained necessary technical support from the Department of Irrigation.</p>		

Assignment Name : Feasibility study of Ponnilawa Tank Rehabilitation Project		Country : Sri Lanka
Location within Country : Polpitiyagama DS Division		Professional Staff Provided (Profiles) : <ul style="list-style-type: none">▪ Assistant Director – Agriculture Services▪ Consultant
Name of Client : Plan Sri Lanka		No of Staff : 02
Address : Project Office, Kovila Rd, Kurunegala		No of Staff-Months/Duration of Assignment 3 months
Start Date (Month/Year) Jan., 2001	Completion Date April, 2001	Approx, Value of Services (in Current Rupees) : LKR 600,000
Name of Associated Consultants, if any No Water Management Consultant (Pvt.) Ltd.		No. of Months of Professional Staff Provided by Associated Consultants : :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: <ul style="list-style-type: none">▪ Mr. Lakshman Wijewardena – Assistant Director – Agriculture services		
Narrative Description of Project : Ponnilawa Tank is a seasonal tank having a feeding area of 15 Ha. During last few decades, the feeding capacity of the tank gradually declined as a result of silting. In addition, the irrigation canal system of the tank was damaged due to poor repairs and maintenance. The above condition had severely affected the livelihood of paddy farmers in the area. Having understood of the severity of above issue, Plan Sri Lanka had agreed to provide financial and technical assistance to completely rehabilitate the tank. Accordingly, the Plan Sri Lanka prepared a rehabilitation project for the Ponnilawa tank with the participation of farmers and relevant authorities.		
Description of Actual Services Provided by ISB ISB, jointly with the Water Management Consultants, conducted the feasibility study of the above Ponnilawa tank rehabilitation project. Accordingly, technical, financial and environmental feasibility of the proposed project was analyzed in depth. The following analyses were done during the feasibility study. <ul style="list-style-type: none">▪ Economic and financial feasibility of de-silting effort, repairing bunds & irrigation canal system, etc were analyzed and guidelines were provided for such tasks.▪ Estimating expected-water retention capacity and feeding capacity▪ Possibility of practicing a participatory approach/community based approach in doing future repair and maintenance works▪ Performed risk analysis▪ Performed preliminary environmental impact analysis		

EXPERIENCE IN AGRICULTURE, LIVESTOCK AND INCOME GENERATION

Assignment Name : Lead Enterprise Development Service Provider of Southern Province Rural Economic Advancement Project (SP REAP) funded by ADB		Country : Sri Lanka
Location within the Country: Southern Province (Galle, Matara and Hambantota districts)		Professional staff provided by the firm:
Name of Client : Southern Province Rural Economic Advancement Project (SP REAP) of Ministry of Nation Building and Estate Infrastructure Development		No of Staff : 07 as 1 Team Leaders, 3 Sector Coordinators and 3 Project Field Officers
Address : Project Director, SP REAP, 153/B, 1/1, Richmond Hill Road, Galle		No of Staff-Months/Duration of Assignment: Two years on fulltime basis
Start Date (Month/Year) Feb 2006	Completion Date (Month/Year) Feb 2008	Approx, Value of Services (in Current Rupees) : LKR 40 Million
Name of senior staff involved and functions performed Mr. Neelakanth Wanninayake		
Narrative Description of Project : Project Brief: SPREAP was an ADB funded project that aimed at supporting to the Government's effort to accelerate economic growth and create additional income sources and employment opportunities in the Southern Province by establishing and expanding MSMEs in agriculture related sectors, providing and maintaining key economic infrastructure and enhancing public and private sector capacities to facilitate, support and sustain the process of economic growth. Total project investment was USD 42 Millions and it operated for a period of 6 years from 2003 to 2009. The total The project consists of two distinct interrelated parts. Simulation of economic activities through promotion of private sector enterprises (Part I) and Building an enabling environment and consists of activities which enhance the technical and financial capacity of local authorities to support private sector investment and to maintain critical infrastructure (Part II).		
Description of actual services provided by ISB ISB had being worked as the Lead Enterprise Development Service Provider (LEDS) of SPREAP for a period of 2 years from 2006 to 2008. As the LEDS, ISB was responsible for responsible for planning, coordination and implementation of the Enterprise development component of the Project. Accordingly, ISB had mainly involved in creation and expansion of MSMEs, capacity development of BDS Providers and facilitation/ordination of project's credit line. ISB delivered the following outputs more specifically.		
<ul style="list-style-type: none"> ▪ 1500 micro enterprises in Southern Province newly developed or expanded ▪ 30 Large scale Investment Profiles developed ▪ About 3000 employment opportunities newly created ▪ About LKR 500 million investments facilitated ▪ About LKR 600 Million worth of loans disbursed among MSMEs through 10 PCIs ▪ A network of 20 BDS Providers established and strengthened 		

Assignment Name : Enterprise Development Component of North Central Province Rural Development Project		Country : Sri Lanka
Location within the Country: Polonnaruwa district of North Central Province		Professional staff provided by the firm:
Name of Client : North Central Province Rural Development Project of Ministry of Central Region Development		No of Staff : 10 as 1 project manager and 6 field officers
Address: North Central Province Rural Development Project, Project Office, Anuradhapura		No of Staff-Months/Duration of Assignment: The whole staff had worked for 2 years in fulltime basis from 2002 to 2004
Start Date (Month/Year) April, 2002	Completion Date (Month/Year) Jan., 2004	Approx, Value of Services (in Current Rupees): LKR 20 Million
Name of senior staff involved and functions performed: Mr. Neelakanth Wanninayake		
Narrative Description of Project :		
<p>Project Brief: The sector and area goal of the North Central Province Rural Development Project¹ was to reduce the incidence of poverty and to promote balanced regional development. The objectives were to raise the income of the rural population and generate employment opportunities. The project scope followed the approach of most integrated rural development projects (IRDPs) in Sri Lanka, which tended to be complex, broad, require intense management and implementation effort, and rely heavily on infrastructure development. The project scope included three components. (i) a productive component (including irrigation scheme improvement, inland fisheries development, and microcredit to enhance farm and nonfarm income); (ii) an economic and social infrastructure component (including road improvement and a village advancement program [VAP]); and (iii) an institutional support component (including project administration and management, training and fellowships, and consulting services).</p>		
<p>Description of actual services provided by ISB ISB worked as the service provider for Asian Development Bank funded North Central Province Rural Development Project during the period of 2002 – 2004. During the particular period ISB actively engaged in social mobilization activities, SMEs and Rural Micro enterprise development in Polonnaruwa district, North Central Province of Sri Lanka. Our main task was confined to organizing and conducting entrepreneurship development and technology transfer programs for entrepreneurs, providing technical assistance, liaising and coordinating with state and private sector Participatory Credit Institutions (PCIs) in order to obtain credit facilities under the ADB refinance credit scheme, providing follow up services for established new enterprises and expanded existing enterprises and monitoring. Liaise with Govt. departments and organizations to provide and develop necessary infrastructure and other facilities for entrepreneurs at the NCP of Sri Lanka Promoted and developed over 500 new and existing micro and small agro based Micro enterprises at Polonnaruwa district under the Enterprise Development Component of the Asian Development Bank funded North Central Province Rural Development Project.</p>		

Assignment Name : Agriculture Development Project - Polpithigama		Country : Sri Lanka
Location within Country : Polpithigama DS Division of Kurunegala District		Professional Staff Provided (Profiles) : Project Manager 01, Project Officer 01 & Technical Team 02
Name of Client : Plan Sri Lanka		No of Staff : 04
Address: Plan Sri Lanka, Project Office, Kovila Rd, Kurunegala		No of Staff-Months/Duration of Assignment: One year
Start Date (Month/Year) June 2003	Completion Date (Month/Year) June 2004	Approx, Value of Services (in Current Rupees) : LKR 2.0 million
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Narrative Description of Project : The project focused on the development of the capacities of the farming community in the area in terms of technical know-how, transferring new agricultural technologies (micro irrigation) and development of irrigation facilities (agro wells)		
Description of Actual Services Provided: <ul style="list-style-type: none"> ▪ Awareness of the community on the project ▪ Identification and Selection of beneficiaries through a resource and capacity assessment ▪ Conducting training programs on entrepreneurship development and technical aspects of Agriculture ▪ Formation of Community Based Organization (preparation of constitutes, registration, preparation of action plans) ▪ Follow up services 		

Assignment Name: Food Processing Industry Development Programme		Country: Sri Lanka
Location within Country: North Western Province		Professional Staff Provided (Profiles) : Project Manager - 01 Consultant - 02 Trainees - 01
Name of Client : Provincial Council of North Western Province		No of Staff: 04
Address : Chief Secretariat Office, Provincial Council of North Western Province, Kurunegala		No of Staff-Months/Duration of Assignment: One year
Start Date (Month/Year) June 2005	Completion Date (Month/Year) June 2006	Approx, Value of Services (in Current Rupees): Rs 2.9 Million
Narrative Description of Project : The project aimed at developing the food processing sector in the North-Western Province. Accordingly, the project adapted a multidisciplinary approach consisting of technology transfer, entrepreneurship development training, financial facilitation and market development in order to develop micro and small entrepreneurs who have directly or indirectly engaged in food processing industry.		
Description of Actual Services provided by the firm The entire project was conducted by ISB under the supervision of Chief Secretariat Office. Accordingly, ISB provided modern machineries & equipments, technical trainings and entrepreneurship development training for 150 project beneficiaries. In addition, ISB facilitated to establish a revolving fund in order to address financial needs of the project beneficiaries. Production capacity, product quality and income levels had increased as a result of the above interventions.		

Assignment Name : Entrepreneurship Development of Dry Zone Agriculture Producers		Country : Sri Lanka
Location within Country : North Western Province		Professional Staff Provided (Profiles) : Director, 2 Asst. Directors and 2 Consultants
Name of Client : Dry Zone Participatory Project – GTZ		No of Staff : 05
Address :		No of Staff-Months ; Duration of Assignment 3 months
Start Date (Month/Year) Jan., 2001	Completion Date March, 2001	Approx, Value of Services (in Current Rupees) : 650,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Lakshman Wijewardane, Assistant Director		
Narrative Description of Project : Identified beneficiaries were given required training for business development and technology transfer. Business plans were developed for each business activity (for individuals) indicating fund requirement (already done). Market assistances were provided individually as well as on collective basis depending on the circumstances. Business counseling services were providing for beneficiaries.		
Description of Actual Services Provided: <ul style="list-style-type: none"> ▪ Identification of beneficiaries ▪ Conducting training programs ▪ Preparation of business plans & evaluation 		

Assignment Name : Alternative Crop Development Program in Marginal Tea Plantations		Country : Sri Lanka
Location within Country : Central Province		Professional Staff Provided (Profiles) : Director Asst. Director Consultants
Name of Client : Plantation Development Project funded by ADB		No of Staff : 05
Address :		No of Staff-Months ; Duration of Assignment 6 months
Start Date (Month/Year) 2001	Completion Date	Approx, Value of Services (in Current Rupees) : 160,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Lakshman Wijeyewardane		
Narrative Description of Project : Productivity of marginal tea lands is very low and it is at a decreasing trend further. Consequently, the life of tea smallholders having marginal tea lands has become very difficult. As a remedial measure for the above issues, the project aimed at introducing alternative crops for these marginal tea lands.		
Description of Actual Services Provided: The following activities were done by the ISB. <ul style="list-style-type: none"> ▪ Identification of beneficiaries/tea smallholders having marginal tea lands ▪ Identification of potential alternative crop species ▪ Conducting training programmes ▪ Providing extension services ▪ Facilitating the beneficiaries to obtain project's financial assistance for alternative crops 		

EXPERIENCE IN CAPACITY BUILDING

Assignment Name : Capacity development programmes for small scale dairy producers		Country : Sri Lanka	
Location within Country : Island-wide		Professional Staff Provided (Profiles) : Consultants- 02, Program Coordinator - 01 2 outside entrepreneurship development trainers were used in conducting training programmes	
Name of Client : Department of Animal Production & Health		No of Staff : 03	
Address : Gannoruwa, Peradeniya		No of Staff-Months ; Duration of Assignment 04 months	
Start (Month/Year) Aug 2004	Date	Completion Date (Month/Year) June 2005	Approx, Value of Services (in Current Rupees) : Rs 450,000
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake, Director of ISB Mr. Anusha Bandara, Consultant			
Narrative Description of Project : The Department of Animal Production and Health has engaged in developing technical and managerial/entrepreneurship capacities of small-scale dairy farmers and those who have engaged in milk-based processing industry. Accordingly, The department is annually conducting a series of technical training and management development training programmes. The department itself conducts technical training at their training centres whereas the managerial/entrepreneurship development training programmes are usually outsourced.			
Description of Actual Services Provided: ISB is working as an entrepreneurship development training partners of the Department of Animal Production and Health since 2004. Accordingly, ISB performed the following functions. <ul style="list-style-type: none"> - Conducting a pre- study visit to identify training needs or revisit the identified training needs - Designing a capacity development programme including few field study tours - Conducting managerial/entrepreneurship development training programme - Conducting Follow up activities 			

Assignment Name: Conducting livelihood-related technical training for landslide victims in Hanguranketha and Walapane DS Divisions		Country : Sri Lanka
Location within Country : Hanguranketha and Walapane DS Divisions of Nuwara Eliya district		Professional Staff Provided (Profiles) : Assistant director – Training - 01 Training Assistant - 01
Name of Client : International Organization for Migration (IOM)		No of Staff : 02
Address: 31, Police Park Avenue, Colombo 5.		No of Staff-Months/Duration of Assignment: 3 months
Start Date (Month/Year) Sept, 2009	Completion Date (Month/Year) Dec., 2009	Approx, Value of Services (in Current Rupees) : LKR 1.3 Millions
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Ms. Sarojini Muthunayake, Assistant Director – Training Outside trainers were hired in conducting technical training.		
Narrative Description of Project : The project aimed at improving the living standards of displaced-communities due to the landslide occurred in January 2007 at Walapane and Hanguranketha DS divisions. It has been disturbed the resources and living of the people in the area. At the same time they lost the social fabric and disconnected the relationships and net works especially with regard to enterprises. There were about 350 victims in Walapane and 300 in Hanguranketha DS divisions. IOM has implemented an integrated approach to completely restore livelihood patterns of the affected communities by providing shelter, water & sanitation facilities, livelihood development, etc. As a measure of restoring affected livelihoods, IOM implemented technical trainings, entrepreneurship development trainings and vocational trainings for the affected people. The technical training programmes were entirely conducted by ISB.		
Description of Actual Services Provided: ISB conducted 11 technical training programmes participating 225 affected-peoples. <ul style="list-style-type: none"> ▪ Conducting a training need assessment ▪ Designing technical training programmes accordingly ▪ Conducting technical training programmes ▪ Facilitating to obtain necessary equipments and machineries using IOM project grant ▪ Conducting follow-up activities 		

Assignment Name: Conducting vocational training programmes for landslide victims in Hanguranketha and Walapane DS Divisions		Country : Sri Lanka
Location within Country : Hanguranketha and Walapane DS Divisions of Nuwara Eliya district		Professional Staff Provided (Profiles) : Director(Construction & IT Services) - 01 Training Assistant - 01
Name of Client : International Organization for Migration (IOM)		No of Staff : 02
Address: 31, Police Park Avenue, Colombo 5.		No of Staff-Months/Duration of Assignment: 3 months
Start Date (Month/Year) Sept, 2009	Completion Date (Month/Year) Dec., 2009	Approx, Value of Services (in Current Rupees) :
Name of Associated Consultants, if any		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. W.M.C. Silva – Director, Construction and IT Services Outside trainers were hired in conducting vocational training programmes.		
Narrative Description of Project : The project aimed at improving the living standards of displaced-communities due to the landslide occurred in January 2007 at Walapane and Hanguranketha DS divisions. It has been disturbed the resources and living of the people in the area. At the same time they lost the social fabric and disconnected the relationships and net works especially with regard to enterprises. There were about 350 victims in Walapane and 300 in Hanguranketha DS divisions. IOM has implemented an integrated approach to completely restore livelihood patterns of the affected communities by providing shelter, water & sanitation facilities, livelihood development, etc. As a measure of restoring affected livelihoods, IOM implemented technical trainings, entrepreneurship development trainings and vocational trainings for the affected people. The vocational training programmes were entirely conducted by ISB.		
Description of Actual Services Provided: ISB conducted xx vocational training programmes participating xxx affected-peoples. <ul style="list-style-type: none"> ▪ Conducting a training need assessment ▪ Designing vocational training programmes accordingly ▪ Conducting vocational training programmes ▪ Facilitating to obtain necessary equipments and machineries using IOM project grant ▪ Assisting to trained-people to find employment opportunities ▪ Conducting follow-up activities 		

Assignment Name : Technical & entrepreneurial capacity building of project beneficiaries under Poverty Alleviation and Micro Finance Project (PAMP)		Country : Sri Lanka
Location within Country : Kurunegala, Matale, Badulla, Nuwara Eliya, Kalutara, Galle, Matara and Hambanthota districts		Professional Staff Provided (Profiles) : Project Coordinator - 01 Trainers - 08 (including 4 outside trainers)
Name of Client : Central Bank of Sri Lanka		No of Staff : 05
Address : PAM Project, Regional Development Department, Central Bank of Sri Lanka, Colombo 01		No of Staff-Months/Duration of Assignment 3 years
Start Date (Month/Year) August 2003	Completion Date (Month/Year) August, 2006	Approx, Value of Services : LKR: 4 million
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Narrative Description of Project : The PAMP aimed at enhancing technical and entrepreneurial capacities of marginalized micro and small entrepreneurs in 6 districts; Kurunegala, Matale, Badulla, Nuwara Eliya, Kalutara, Galle, Matara and Hambanthota. At the same time, the PAMP operated a credit line called "ISURU" and the trained entrepreneurs were directed to the credit line in order to ensure effective credit uses.		
Description of actual services provided by the firm: ISB served as one of the service provider of the PAMP and conducted Social Mobilization trainings, Entrepreneurship development trainings and technical trainings all over the project areas. Details of training programmes are given below. Social mobilization trainings & Entrepreneurship development trainings – 260 programmes conducted for 9, 000 beneficiaries Technical trainings – 142 programmes for 4,700 beneficiaries Total number of project beneficiaries – 13,700 beneficiaries		

Assignment Name : Entrepreneurship Development Programme – Swedish Cooperative Centre		Country : Sri Lanka
Location within Country: Hambantota District		Professional Staff Provided (Profiles): Project Manager- 01, Consultant - 01 ,Field manager - 01
Name of Client : Swedish Cooperative Center		No of Staff : 03
Address : 180, Beliatta Road, Tangalle		No of Staff-Months/Duration of Assignment 12 months (on going project)
Start Date (Month/Year) 2007 March	Completion Date 2008 March	Approx, Value of Services (in Current Rupees) : LKR: 13 millions
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed:		
<ul style="list-style-type: none"> ▪ Mr. Lakshman Wijeyewardena, Director General ▪ Mr. JMS shantha, Consultant ▪ R. Tharanga, Project Coordinator 		
Narrative Description of Project :		
<p>In its tsunami recovery programme, Swedish Cooperative Centre has engaged in business and livelihood development activities to upgrade the living standards of Tsunami-affected communities. The livelihood development programme consists of four different target groups as given below.</p> <ul style="list-style-type: none"> ▪ 8 fisheries cooperative societies were supported to start a small enterprise by giving a grant of LKR 1,000,000 for each society. ▪ 50 Tsunami affected families/enterprises of the above cooperative societies were supported to recover by giving a grant of LKR 75,000 for each family/enterprise ▪ 50 widows were given a grant of LKR. 25,000 ▪ 30 animal husbandry units were given for 30 families. Each grant costs about LKR. 25,000. <p>The total sum allocated for the business and livelihood development sector is LKR: 13,750,000. Altogether, the project has supported to 138 Tsunami affected families.</p>		
Description of Actual Services Provided by the firm		
<p>During the project period the following outputs were delivered by the project.</p> <ul style="list-style-type: none"> ▪ Selected project beneficiaries were given relevant enterprise development and technology transfer trainings ▪ Each beneficiary was supported to develop a business plan and guided them to act accordingly. ▪ The funds (allocated by the project) required to implement the businesses were released in portions depending on the progress beneficiaries made. ▪ Market assistances were being provided individually as well as on collective basis depending on the circumstances. ▪ A “Business Service Fund” was established in cooperative societies for meeting the expenses of procuring business development services especially in the field of marketing and common problem. ▪ Business counselling service provided for beneficiaries. 		

Assignment Name : Entrepreneurship development of a selected group of project beneficiaries under Matale Regional Economic Advancement Project (MREAP)		Country : Sri Lanka
Location within Country : Matale, Tattota, Ukuwela and Ambanganga Koralya DS Divisions of Matale district		Professional Staff Provided (Profiles) : Director of ISB and a consultant
Name of Client : Matale Regional Economic Advancement Project (MREAP)		No of Staff : 02
Address : Project Office, Main street, Matale		No of Staff-Months/Duration of Assignment 3 months
Start Date (Month/Year) Sept. 2005	Completion Date (Month/Year) Nov., 2005	Approx. Value of Services : LKR 350,000
Name of Associated Consultants, if any		No. of Months of Professional Staff Provided by Associated Consultants :
<p>Narrative Description of Project :</p> <p>The objective of this project was to increase the level of profitable economic activity in the district and make a permanent improvement in the incomes of rural poor people. It aimed at:</p> <ul style="list-style-type: none"> ▪ Increase productivity of poor farmers ▪ Improve the marketability and marketing of farm produce ▪ Increase opportunities for employment and self-employment, especially among women and unemployed youth, in both agricultural and non-farm enterprises <p>The project targeted the poorest people, particularly households headed by women, in poor communities in the district, where more than half of small-scale farmers eke out a livelihood on landholdings of less than 0.2 ha. Innovations included commercialization of non-plantation crops, and helping rural poor people take advantage of the province's well-established private sector, good infrastructure and dynamic business environment. The project also provides credit for rural entrepreneurs, including women, to promote off-farm employment.</p>		
<p>Description of actual services provided by the firm:</p> <p>ISB conducted 3 entrepreneurship development programmes for 60 project beneficiaries selected by the project. Accordingly, the following activities were done by ISB.</p> <ul style="list-style-type: none"> ▪ Selecting project beneficiaries through interviews ▪ Conducting a Training Need Assessment at field level ▪ Designing a suitable entrepreneurship development training programme ▪ Conducting the designed entrepreneurship development training ▪ Facilitating the beneficiaries to obtain financial supports from financial institutes. 		

EXPERIENCE IN RURAL HOUSEHOLD SURVEY

Assignment Name : Post Evaluation of Small Scale Infrastructure Rehabilitation and Upgrading Project II (SIRUP II)		Country : Sri Lanka
Location within Country : Island-wide		Professional Staff Provided (Profiles) :
Name of Client : Japanese Bank for International Cooperation (JBIC)		No of Staff : 04 members
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2.		No of Staff-Months/Duration of Assignment 03 months
Start Date (Month/Year) Feb., 2010	Completion Date On progress	Approx, Value of Services (in Current Rupees) : LKR 2 Millions
Name of Associated Consultants, if any S.N. Global Solution (A subsidiary of E & Y), Japan		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake, Director of ISB Mr. Anusha Bandara, Consultant Mr. J.M.S. Shantha, Consultant Mr. Ranjan Senadeera, Consultant		
Narrative Description of Project : The project aimed at contributing to increase access to education and health services for the poor, Promotion of agriculture marketing and improvement of basic conditions for living and socioeconomic activities in rural and urban areas through rehabilitating and upgrading of small-scale pro-poor infrastructure (education, health, and rural development including marketing). Accordingly, the project covered water supply & sanitation, Irrigation, Roads & bridges and education sectors.		
Description of Actual Services Provided by ISB ISB's service was twofold; Institutional Interview Survey and beneficiary questionnaire survey. Under the Institutional Interview Survey, ISB conducted a series of interviews with project executing agencies and implementing agencies whereas the following activities were done during the beneficiary questionnaire survey. <ul style="list-style-type: none"> ▪ Developing questionnaires and interview schedules for basic data collection ▪ Conducting questionnaire survey at field level ▪ Preparation of database ▪ Data analysis and preliminary report preparation 		

Assignment Name : Post evaluation of Mahaweli System C Upgrading Project		Country : Sri Lanka
Location within Country : Mahaweli System C (Giladurukotte & Dehiattakandiya)		Professional Staff Provided (Profiles) :
Name of Client : Japanese Bank for International Cooperation (JBIC)		No of Staff : 04 members
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2.		No of Staff/Months/Duration of Assignment 03 months
Start Date (Month/Year) Feb., 2010	Completion Date On progress	Approx, Value of Services (in Current Rupees) : LKR 2.0 Millions
Name of Associated Consultants, if any S.N. Global Solution (A subsidiary of E & Y), Japan		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake, Director of ISB Mr. Anusha Bandara, Consultant Mr. J.M.S. Shantha, Consultant Mr. Ranjan Senadeera, Consultant		
Narrative Description of Project : The Project aimed at increasing the productivity of existing irrigation systems, Strengthening farmer organizations to enable them to manage and maintain irrigation systems and rectifying defects of existing irrigation systems.		
Description of Actual Services Provided by ISB ISB conducted the post evaluation of the above project. Accordingly, ISB conducted Institutional Interview Survey and beneficiary questionnaire survey. Under the institutional Interview Survey, ISB conducted a series of interviews with project executing agencies and implementing agencies; Mahaweli Authority of Sri Lanka, whereas the following activities were done during the beneficiary questionnaire survey. <ul style="list-style-type: none">▪ Developing questionnaires and interview schedules for basic data collection▪ Conducting questionnaire survey at field level covering beneficiary households and Farmer Organizations▪ Preparation of a database▪ Data analysis and preliminary report preparation		

Assignment Name : Post evaluation of Road Network Improvement Project		Country : Sri Lanka
Location within Country : Gamppla, Pussallawa & Nuwara Eliya areas		Professional Staff Provided (Profiles) : <ul style="list-style-type: none"> ▪ Director ▪ 3 Consultants
Name of Client : JBIC (Japanese Bank for International Cooperation)		No of Staff : 04 members
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2.		No of Staff-Months/Duration of Assignment 03 months
Start Date (Month/Year) Feb., 2010	Completion Date On progress	Approx, Value of Services (in Current Rupees) : LKR 2 Millions
Name of Associated Consultants, if any: S.N. Global Solution (A subsidiary of E & Y), Japan		No. of Months of Professional Staff Provided by Associated Consultants : 03 months
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake, Director of ISB Mr. Anusha Bandara, Consultant Mr. J.M.S. Shantha, Consultant Mr. Ranjan Senadeera, Consultant		
Narrative Description of Project : The project aimed at improving a part of high priority national road infrastructures and to strengthen the system of the road management in order to secure smooth traffic on the road network so the economic activities of the country will be accelerated. Accordingly, improvement of road alignment and strengthening of pavement (Gampola – Pussallawa Rd, Gampola to Nawalapitiya Rd.), Strengthening of pavement (Pussallawa – Nuwara Eliya Rd.) and Widening, Strengthening or replacement of bridges (2 bridges in Pussallawa – Nuwara Eliya Rd. and 3 bridges in Gampola to Nawalapitiya Rd.)		
Description of Actual Services Provided by ISB ISB conducted the post evaluation of the above project. Accordingly, ISB conducted an Institutional Interview Survey and Beneficiary Questionnaire Survey. Under Institutional Interview Survey, ISB conducted a series of interviews with project executing agencies and implementing agencies whereas the following activities were done during the beneficiary questionnaire survey. <ul style="list-style-type: none"> ▪ Developing questionnaires and interview schedules for basic data collection ▪ Conducting beneficiary survey at field level covering different beneficiary groups or road users ▪ Conducting interviews with executing and implementing agencies ▪ Data analysis and report preparation 		

Assignment Name : Post Evaluation of Small Scale Infrastructure Rehabilitation and Upgrading I (SIRUP I)		Country : Sri Lanka
Location within Country : Kurunegala, Puttalam, Galle, Matara, Hambanthota, Ampara		Professional Staff Provided (Profiles) :
Name of Client : Japanese Bank for International Cooperation (JBIC)		No of Staff : 06
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2.		No of Staff-Months/Duration of Assignment 04 months.
Start Date (Month/Year) 2007 March	Completion Date 2007 June.	Approx, Value of Services (in Current Rupees) : 2.5 mn
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake Mr. Gamini Senanayake (an external consultant) Mr. Anusha Bandara, Consultant Mr. J.M.S. Shantha, Consultant		
Narrative Description of Project : The project aimed at contributing to the improvement of living standards by rehabilitating and upgrading small-scale infrastructure facilities such as water supply and irrigation facilities, roads & bridges, and schools that were to benefit the poor in the rural areas of Sri Lanka. More specifically; it covered Education, Health (Central Province only), Roads, Maganagama (rural roads), Community water supply, National water supply & drainage sectors.		
Description of Actual Services Provided : <ul style="list-style-type: none"> ▪ Development of questionnaires for basic data collection ▪ Conducting interviews & beneficiary survey. The beneficiary survey covered about 1,000 beneficiary households all over the country that get benefits out of the above projects. ▪ Development of data bases ▪ Analysis of data and preparation of study report ▪ An evaluation of the impact of the SIRUP project on beneficiaries, contractors and various stakeholders is undertaken so that recommendations for future projects can be provided. ▪ Recommendations to future projects such as PROP are made ▪ The improvement of monitoring of the sub-projects since the completion of the SAPI mission in 2005 is evaluated ▪ Confirmation of sub-project lists submitted to JBIC by PMU ▪ A PR brochure and newspaper supplements were produced 		

Assignment Name : Impact Evaluation of SMILE II Loan Scheme (Small & Medium Industry Loan Scheme)		Country : Sri Lanka
Location within Country : Kurunegala, Kandy, Gampaha, Colombo		Professional Staff Provided (Profiles) :
Name of Client : Japanese Bank for International Cooperation (JBIC)		No of Staff : 03
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2		No of Staff-Months ; Duration of Assignment 04 months
Start Date (Month/Year) 2006 Aug	Completion Date 2006 Oct	Approx, Value of Services (in Current Rupees) : LKR 03 Millions
Name of Associated Consultants, if any OPMAC Cooperation, Japan		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Preformed: Mr. Sujeewa Rathnakumara		
Narrative Description of Project : The loan scheme (SMILE) financed by JBIC was evaluated with the post evaluation survey. The technological improvement, employment generation, market development, etc in business venture benefited with the loan scheme were evaluated by the evaluation survey.		
Description of Actual Services Provided: <ul style="list-style-type: none"> ▪ Development of questionnaires ▪ Conducting interviews & beneficiary survey. About 1,000 loan beneficiaries were subjected to the survey. ▪ Development of data bases ▪ Analysis of data and preparation of evaluation report 		

Assignment Name : Project Formulation Study of Pro-Poor Rural Development Project		Country : Sri Lanka
Location within Country : Badulla, Monaragala, Hambanthota, Ampara		Professional Staff Provided (Profiles) : Asst. Director Consultants
Name of Client : JBIC (Japanese Bank for International Cooperation)		No of Staff : 06
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2		No of Staff-Months ; Duration of Assignment 04 months
Start Date (Month/Year) Aug., 2006.	Completion Date Dec., 2006	Approx, Value of Services (in Current Rupees) : LKR 3.7 Millions
Name of Associated Consultants, if any OPMAC Cooperation, Japan		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Preformed: Mr. Sujeewa Rathnakumara		
Narrative Description of Project : ISB worked as the co-coordinator of the Project Formulation Study of above project and main task was to facilitate the Japanese Team with development of study criteria, identification of project areas, conducting regional workshops for data collection, preparing the study report.		
Description of Actual Services Provided: <ul style="list-style-type: none"> ▪ Development of questionnaires for basic data collection ▪ Conducting interviews and questionnaire survey at field level ▪ Development of a database ▪ Analysis of data and preparation of study report 		

Assignment Name : Project Formulation Study of Tourism Resources Improvement Project (TRIP)		Country : Sri Lanka
Location within Country : Negambo, Sigiriya, Kandy, Colombo		Professional Staff Provided by your Firm/Entity (Profiles) : Asst. Director Consultants
Name of Client : JBIC (Japanese Bank for International Cooperation)		No of Staff : 06
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2		No of Staff-Months ; Duration of Assignment 04 months
Start Date (Month/Year) 2006 June	Completion Date 2006 Dec	Approx, Value of Services (in Current Rupees) : LKR 2.4 Millions
Name of Associated Consultants, if any SAPI Team, Japan		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Neelakanth Wanninayake		
Narrative Description of Project : ISB worked as the co coordinator of the project formulation survey of above project and main task was to facilitate the Japanese Team with development of evaluation criteria, identification of samples, conducting regional workshops for data collection, preparing the survey report.		
Description of Actual Services Provided by Your Staff : <ul style="list-style-type: none"> ▪ Development of questionnaires ▪ Conducting interviews and a questionnaire survey at field level ▪ Development of a databases ▪ Analysis of data and preparation of evaluation report 		

Assignment Name : JICA's Grass root Technique Cooperation Project		Country : Sri Lanka
Location within Country : Embilipitiya		Professional Staff Provided (Profiles) :
Name of Client : JBIC (Japanese Bank for International Cooperation)		No of Staff : 03
Address : JBIC Office, DHPL Building, 42, Nawam Mw, Colombo 2		No of Staff-Months/Duration of Assignment 02
Start Date (Month/Year) Aug., 2007	Completion Date Sept., 2007	Approx, Value of Services (in Current Rupees) : LKR 100,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Lakshman Wijayewardane		
Narrative Description of Project : A short tem data finding survey focused on the paper manufacturing industry aspects; raw materials, resources, labour force, infrastructure facilities, social and economic status of the project area		
Description of Actual Services Provided : <ul style="list-style-type: none"> ▪ Development/improvement of questionnaire/data sheets ▪ Development of database ▪ Conducting interviews and questionnaire survey ▪ Data tabulation and preparation of preliminary report 		

Assignment Name : Profiling of incentive schemes available for micro, small & medium scale enterprise development		Country : Sri Lanka
Location within Country : Island-wide		Professional Staff Provided (Profiles) : Senior Project Development Expert
Name of Client : SME development project of GTZ		No of Staff : 01
Address : PMSME Project, 160, Poorwarama Road, Kirulapone		Senior Project Development Expert - 1 months
Start Date (Month/Year) May 2006	Completion Date (Month/Year)	Approx, Value of Services (in Current Rupees) : Rs. 150,000.00
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Lakshman Wijeyewardena Asst. Director (Agric. Services)		
Narrative Description of Project : The project focuses on exploring different incentive schemes (loans, technical services, grants, sponsorships) available in different business development organizations in order to promote SMEs in Sri Lanka and document them in a database. In order that ISB conducted organization survey (interviews and secondary data survey) in Kurunegala, Colombo, Galle and Matara.		
Description of Actual Services Provided by Your Staff : <ul style="list-style-type: none"> ▪ Development of questionnaires ▪ Development of database (software) ▪ Conducting interviews & field survey ▪ Data filtering ▪ Development of database ▪ Development of survey report with interpretations 		

Assignment Name : Value chain analysis – Coir Sector in Southern Province		Country : Sri Lanka
Location within Country : Southern Province		Professional Staff Provided (Profiles) : Senior Project Development Expert
Name of Client : Promotion of Micro, Small & Medium Scale Enterprises (PMSME Project)		No of Staff : 01
Address : Promotion of Micro, Small & Medium Scale Enterprises, 160, Poorwarama road, Kirilapone		Senior Project Development Expert - 2 month
Start Date (Month/Year) October 2006	Completion Date (Month/Year) October 2006	Approx, Value of Services (in Current Rupees) : Rs. 200,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Lakshman Wijeyewardena Director General of ISB		
Narrative Description of Project : The assignment was carried out in order to explore/identify development interventions in the value chain of coir industry in Southern Province. It was identified first the value addition steps (value chain) of coir industry by conducting stakeholder workshops and then primary and secondary data, views of entrepreneurs, their proposals were gathered via interviews, focus group discussions, workshops.		
Description of Actual Services Provided: <ul style="list-style-type: none"> ▪ Planning the assignment (scheduling, identification of interventions) ▪ Development of questionnaires and data sheets ▪ Development of software for database ▪ Conducting workshops and interviews for collecting data ▪ Data analysis ▪ Development of sector development proposals ▪ Preparation of report 		

Assignment Name : Survey on water usage in Great Colombo area and Kurunegala		Country : Sri Lanka
Location within Country : Colombo, Kurunegala		Professional Staff Provided (Profiles) : Asst. Director Consultants
Name of Client : Water Supply and Drainage Board		No of Staff : 04
Address :		No of Staff-Months ; Duration of Assignment 03
Start Date (Month/Year) 2006 Aril	Completion Date 2006 Oct.	Approx, Value of Services (in Current Rupees) : 500,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. WMC Silva Mr. Lakshman Wijewardana		
Narrative Description of Project : The study was carried out to formulate a project based on water supply project in the survey area. The urban community and the institutional establishments was the target group. The usage of water for different purposes, source of water, affordability respective to each households or business ventures were measured with the survey.		
Description of Actual Services Provided by Your Staff : <ul style="list-style-type: none"> ▪ Identification of samples ▪ Development of questionnaires ▪ Conducting interviews ▪ Development of database ▪ Data analysis ▪ Preparation of survey report 		

Assignment Name : Rice Bran Survey		Country : Sri Lanka
Location within Country : North Western Province		Professional Staff Provided (Profiles) : Asst. Director Consultants
Name of Client : Dept. of Animal Production and Health		No of Staff : 03
Address :		No of Staff-Months ; Duration of Assignment 12 months
Start Date (Month/Year) 2003	Completion Date 2004	Approx, Value of Services (in Current Rupees) : 600,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Performed: Mr. Lakshman Wijewardana		
Narrative Description of Project : The survey was focused on the technical aspects as well as availability aspects of rice bran produced by rice mills in North Western Province and it was studied the potential applicability of rice bran for animal feed production		
Description of Actual Services Provided by Your Staff : <ul style="list-style-type: none"> ▪ Identification of samples ▪ Development of questionnaires ▪ Conducting interviews ▪ Development of database ▪ Data analysis ▪ Preparation of survey report 		

Assignment Name : Study of milk consumption in the North western Province, Sri Lanka	Country : Sri Lanka
Location within Country : North Western Province	Professional Staff Provided (Profiles) : Consultants - 04
Name of Client : Provincial Council of the Northwestern Province	No of Staff : 02
Address :	No of Staff-Months ; Duration of Assignment 02
Period: 1994/1995	Approx, Value of Services (in Current Rupees) :
Narrative Description of Project :	
<p>An in-depth analysis was conducted to estimate the milk consumption in the Northwestern Province. Value chain of milk industry in the Northwestern Province with more emphasis on estimating consumption pattern of end-user was studied. Here, milk consumption (nature of consumption, pattern of consumption & quantity of consumption) by every actor of the value chain was studied through a detailed survey.</p>	
Description of Actual Services Provided by Your Staff :	
<ul style="list-style-type: none"> - Estimated value chain of the milk industry in the Northwestern Province - Estimated the milk consumption by each actor of the value chain - Estimated willingness to pay for milk products by each actor of the value chain - Estimated potential market for milk products in the Northwestern Province 	

Assignment Name : LOCA (Local Competitive Advantage) study in the dairy sector		Country : Sri Lanka	
Location within Country : North Western Province		Professional Staff Provided (Profiles) : Consultant 02	
Name of Client : ILO Entergrowth Project		No of Staff : 02	
Address :		No of Staff-Months ; Duration of Assignment 02	
Start Date (Month/Year) June 2006	Completion Date (Month/Year) Aug 2006	Approx, Value of Services (in Current Rupees) : Rs 100,000	
Narrative Description of Project :			
<p>Local Competitive Advantage (LOCA) is a business and opportunity driven concept for Local Economy Development (LED). This concept is widely being used in some parts of the world as an important tool in LED applications. A LOCA study was conducted by ISB jointly with ILO Entergrowth Project for the dairy sector in Maspotha DS division of Kurunegala district and its objectives were;</p> <ul style="list-style-type: none"> ▪ To identify the existing dairy sector value chain in the division ▪ To identify competitive business opportunities in the dairy sector ▪ To identify the interventions should be made by different stakeholders in the sector (entrepreneurs, entrepreneurs' associations, government authorities, non government organizations) 			

Assignment Name : Study on Local Competitive Advantage		Country : Sri Lanka
Location within Country : Maho DS Division, Kurunegala		Professional Staff Provided by your Firm/Entity (Profiles) : Consultants
Name of Client : ILO Enter growth		No of Staff : 02
Address : Kandy Road Kurunegala		No of Staff-Months ; Duration of Assignment 02 Months
Start Date (Month/Year) 2007 July	Completion Date 2007 Aug	Approx, Value of Services (in Current Rupees) : 100,000
Name of Associated Consultants, if any No		No. of Months of Professional Staff Provided by Associated Consultants :
Name of Senior Staff (Project Director / Coordinator, Team Leader) Involved and Functions Preformed: JMS Shantha		
Narrative Description of Project : Local Competitive Advantage (LOCA) developed by a German company called Measopartner is a business and opportunity driven concept for Local Economy Development (LED). This concept is widely being used in some parts of the world as an important tool in LED applications. It is being used in Sri Lanka too since the recent past. This concept has also been introduced to Kurunegala district by ILO EnterGrowth Project and application of LOCA exercise to Mahawa Secretariat Division for its local economy development has been discussed at important forums recently. Consequent to this, Industrial Service Bureau of Kurunegala was to undertake the study with the objectives of; Identification of potential business opportunities in the division, Analysis mainly competitive sectors via LOCA concept and Preparing action oriented diagnostic of LED		
Description of Actual Services Provided : <ul style="list-style-type: none"> ▪ Organizing workshops ▪ Development of interview godliness or questionnaires ▪ Conducting interviews ▪ Data analysis ▪ Preparation of study report 		

Assignment name	Introducing alternative income sources for unsustainable users of coastal resources in Kudawella, Rakawa and Kalametiya area		
Name and address of Client	Hambantota Integrated Coastal Zone Management Project (HICZMP), Coast Conservation Department, Ministry of Fisheries & Aquatic Resources		
Approx. value of the contract	Rs. 1,900,000.00	Duration of assignment (months)	12
Location:	Kudawella, Rakawa & Kalametiya area of Hambantota District, Southern Province	Total No of staff-months of the assignment	18
No of professional staff provided by you:	Team Leader- 1 Assignment Assistant	Approx. value of the services provided by firm:	Rs. 1,900,000.00
Start date (month/ year):	December, 2002	Completion date (month/ year)	December, 2004
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Team Leader – Mr. W.R. Rohitha Assignment Assistant – Mr. Anusha Bandara		
Narrative description of project:	HICZMP was a project funded by a foreign donor and implemented by the Coast Conservation Department. The project aimed at ensuring sustainable uses of coastal resources in an environmentally-sensitive area; Kudawella, Rakawa and Kelametiya area. Construction of physical structures, Awareness creation of fisheries community on sustainable uses of coastal resource, Introducing alternative income sources for unsustainable users of coastal resources were the main strategies adapted by the project. ISB had engaged in the task of introducing alternative income sources/livelihoods for the unsustainable users of coastal resources in the selected area.		
Description of actual services provided by your staff within the assignment:	<ul style="list-style-type: none"> ▪ Conducting an assessment to identify existing livelihood patterns in the area. ▪ Conducting an assessment to identify potential and appropriate alternative livelihoods/income sources in order to introduce them to unsustainable users of coastal resources ▪ Identification of unsustainable users of coastal resources in the area ▪ Conducting entrepreneurship and technical training programmes for the beneficiaries ▪ Designing and conducting a special programme to strengthen fisheries cooperative societies in the area ▪ Establish a revolving loan fund with a commercial bank and fisheries cooperative society ▪ Continuous follow-up of project activities throughout the project period and after completing the project 		

Assignment name	Rapid Livelihood Assessment of Rakawa, Ussangoda and Kalametiya area		
Name and address of Client	GEF/RUK Project, Coast Conservation Department, Ministry of Fisheries & Aquatic Resources		
Approx. value of the contract	Rs. 1,200,000.00	Duration of assignment (months)	9
Location:	Rakawa, Ussangoda & Kalametiya area of Hambantota District, Southern Province	Total No of staff-months of the assignment	18
No of professional staff provided by you:	Team Leader- 1 Assignment Assistant	Approx. value of the services provided by firm:	Rs. 1,200,000.00
Start date (month/ year):	August, 2003	Completion date (month/ year)	April, 2004
Name of associated Consultants, if any:	No		
Name of senior professional staff of your firm involved and functions Performed (indicate most significant profiles such as Project Director/ Coordinator, Team Leader):	Team Leader – Mr. W.R. Rohitha Assignment Assistant – Mr. Anusha Bandara		
Narrative description of project:	GEF/RUK Project was a project funded by a foreign donor and implemented by the Coast Conservation Department. The project aimed at ensuring sustainable uses of costal resources in an environmentally-sensitive area; Rakawa, Ussangoda and Kelametiya areas. Construction of physical structures, Awareness creation of fisheries community on sustainable uses of coastal resource, Introducing alternative income sources for unsustainable users of coastal resources were the main strategies adapted by the project. ISB had engaged in the task of conducting a Rapid Livelihood Assessment of the project area.		
Description of actual services provided by your staff within the assignment:	<ul style="list-style-type: none"> ▪ Conducting an assessment to identify existing livelihood patterns in the area. ▪ Conducting an assessment to identify potential and appropriate alternative livelihoods/income sources in order to introduce them to unsustainable users of coastal resources ▪ Identification of unsustainable users of coastal resources in the area ▪ Conducing entrepreneurship and technical training programmes for project beneficiaries ▪ Introducing project beneficiaries to suitable microfinance institutes in the area (e.g. Ruhuna Development Bank) ▪ Continuous follow-up of project activities throughout the project period and even after completing the project 		